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CROSS WYND

FALKLAND

£125,000

Based within the charming region of The Kingdom of Fife, Balgonie Kilts presents a unique opportunity for aspiring entrepreneurs looking to step into a well-established and highly profitable business. This family-run Kilt Hire & Sales studio, founded in February 2019, has quickly become a cherished part of the local community, known for its exceptional service and quality offerings.

Balgonie Kilts boasts a carefully curated selection of traditional Scottish kilts, jackets, and accessories, ensuring that customers can find the perfect attire for any occasion. The business is currently operated by the dedicated duo of Helen and her daughter Sandie, who embody the spirit of family and tradition that is at the heart of this enterprise. Their commitment to quality and customer service has fostered a strong reputation and a loyal clientele.

As the current owner prepares for retirement, they are offering the business for sale, providing a fantastic opportunity for new owners to take the reins. Importantly, the sale does not include the current trading premises in Falkland, allowing for flexibility in location. This means that new owners can choose to operate from a site that best suits their vision and business strategy.

DESCRIPTION

With confirmed bookings extending through to September 2027, Balgonie Kilts is not only a beloved local establishment but also a promising venture for those looking to enter the kilt hire and sales market. This is a rare chance to acquire a thriving business that offers the new owners the potential of a turn-key operation with a full order book! Fixtures, fittings and an approximate £150,000 worth of stock is available by separate negotiation. If you are passionate about Scottish culture and are seeking a rewarding business opportunity with excellent business goodwill, Balgonie Kilts could be the perfect fit for you.

This commercial venture is not merely a business; it is a well-established brand with an excellent trading history and profitability, making it an enticing prospect for potential investors or those seeking an exciting new opportunity to be your own boss. With huge demand, and ample opportunities for expansion and growth, Balgonie Kilt Hire & Sales provides a solid platform for entrepreneurs looking to step into a successful enterprise. Whether you are seeking to continue its legacy or introduce new ideas, this business offers the perfect foundation to build upon.

Whether your customers are looking for the perfect wedding attire or considering for a one-off hire for a Burns Supper, Balgonie Kilts is a one-stop kilt shop for adults and children that can accommodate all of their highland wear needs. Balgonie Kilts offers personal fittings with a comprehensive range of styles and tartan Highland wear, kilts, jackets & waistcoats, trousers, brogues, sporrans with many more accessories, gifts and ideas.

This opportunity would ideally suit an owner operator seeking a lifestyle business who can continue to build upon the solid and impressive trading foundations. It may equally be of interest to a similar operation looking to gain a large customer base with existing bookings and benefit from a 5-star reputation with this well-known, highly established business.

In summary, Balgonie Kilts is more than just a Kilt Hire and Sales studio; it is a thriving business, ready for the next owner to take it to new heights. If you are looking for a unique investment, business opportunity, or you simply want to be your own boss, this is a chance not to be missed.

LOCATION

The business has been well known in the Fife area for a number of years and is a long-established Kilt & Highland wear hire & sales operation. During that time, it has firmly established itself within the local Fife community and within this sector, having gained a large and loyal customer base and a superb reputation.

TRADE

Accounts Available to 31st March 2025.

The business is a thriving Kilt Hire and Sales business. In addition they offer gifts, accessories & personal fitting at competitive prices that has been run to a very high standard by our clients.

- Established business with immediate cash flow
- Existing customers & repeat business
- Ideal investment opportunity
- Approx £150,000 of stock, fixtures & fittings (available by separate negotiation)
- Established brand and online presence
- Customer and industry contacts
- Operating know-how and goodwill
- Versatile, relocatable business
- Complete Kilt Hire operation
- Excellent growth potential

Trading since 2019, the current trading pattern results in a highly profitable operation. Accounting information will be made available to seriously interested parties subsequent to viewing.

Balgonie Kilts has an excellent website, this is included in the sale.

SALE PRICE

The entire business is offered 'For Sale' at only offers over £125,000 to include a fast-growing order book with bookings up until September 2027 (at the time of writing) and excellent goodwill.

VAT

All prices quoted are exclusive of VAT which may be chargeable.

ARRANGE A VIEWING

Viewing by appointment. Call Colin Jenkins. 0800 999 1565.

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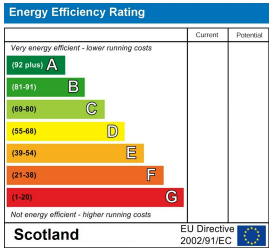
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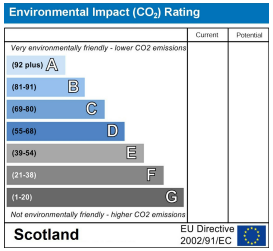












To view this property call Colin Jenkins on 0800 999 1565











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