Financial Results FY 2022/23 and FY 2023/24 (note that gross income is subject to VAT currently using the flat rate scheme)

| Apartment |  | FY 22/23 actuals |  | FY 23/24 actuals | YOY change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gross income |  |  |  |  |  |
| Apartment 1a (studio with patio, lower ground) | £ | 30,633 | £ | 26,334 |  |
| Apartment 1b (studio with patio, lower ground)* | £ | 6,991 | £ | 24,533 |  |
| Apartment 2 (one bed, 1 bath, ground) | £ | 31,625 | £ | 38,933 |  |
| Apartment 3 (2 bed, 2 bath, balcony, first) | £ | 41,371 | £ | 37,037 |  |
| Apartment 4 (2 bed, second) | £ | 31,704 | £ | 33,320 |  |
| Apartment 5 (2 bed, 2 bath, third) | £ | 31,861 | £ | 36,909 |  |
| Total gross income | £ | 174,185 | £ | 197,066 | +13.14\% |
| Operating costs |  |  |  |  |  |
| Channel Manager / PMS | £ | 5,821 | £ | 6,492 |  |
| OTA fees | £ | 11,612 | £ | 10,841 |  |
| Credit card fees | £ | 2,869 | £ | 3,469 |  |
| Housekeeping | £ | 8,655 | £ | 11,687 |  |
| Linen hire /laundry | £ | 4,746 | £ | 4,328 |  |
| Business Rates | £ | 5,589 | £ | 1,297 |  |
| Business Waste | £ | 2,689 | £ | 2,465 |  |
| Broadband | £ | 576 | £ | 576 |  |
| Gas Elec | £ | 7,015 | £ | 10,542 |  |
| Water | £ | 1,650 | £ | 1,573 |  |
| Repairs / Maintenance | £ | 2,744 | £ | 3,750 |  |
| Consumables | £ | 513 | £ | 1,297 |  |
| Mandatory Certificates | £ | 410 | £ | 385 |  |
| TV Licence | £ | 159 | £ | 159 |  |
| Total operating costs | £ | 55,049 | £ | 58,860 | +6.92\% |
| EBITDA | £ | 119,136 | £ | 138,206 | +16.01\% |
| EBITDA average per month | £ | 9,928 | £ | 11,517 |  |
| Purchase Price | £ | 1,500,000 | £ | 1,500,000 |  |
| Gross Yield |  | 11.61\% |  | 13.14\% |  |
| Net Yield (after operational costs) |  | 7.94\% |  | 9.21\% |  |

