### ALL-SUITE RESORT

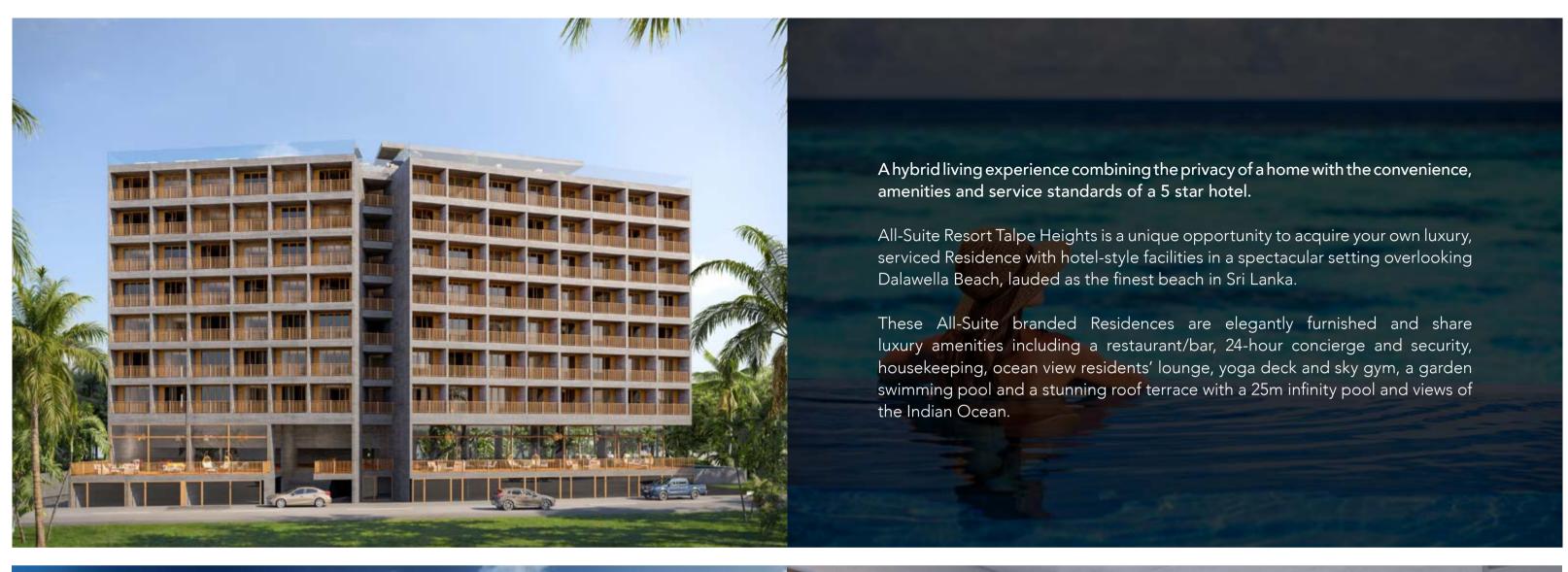
TALPE HEIGHTS



# ALL SUITE

All-Suite Resort Talpe Heights
Luxury Serviced Residences
with Hotel Facilities









### Dalawella Beach - "the Golden Mile"

Dalawella Beach, renowned for its thriving turtle population and the iconic image of slender palm trees gracefully arching over the golden sands, stands as an unmissable jewel in the crown of any Sri Lankan adventure.

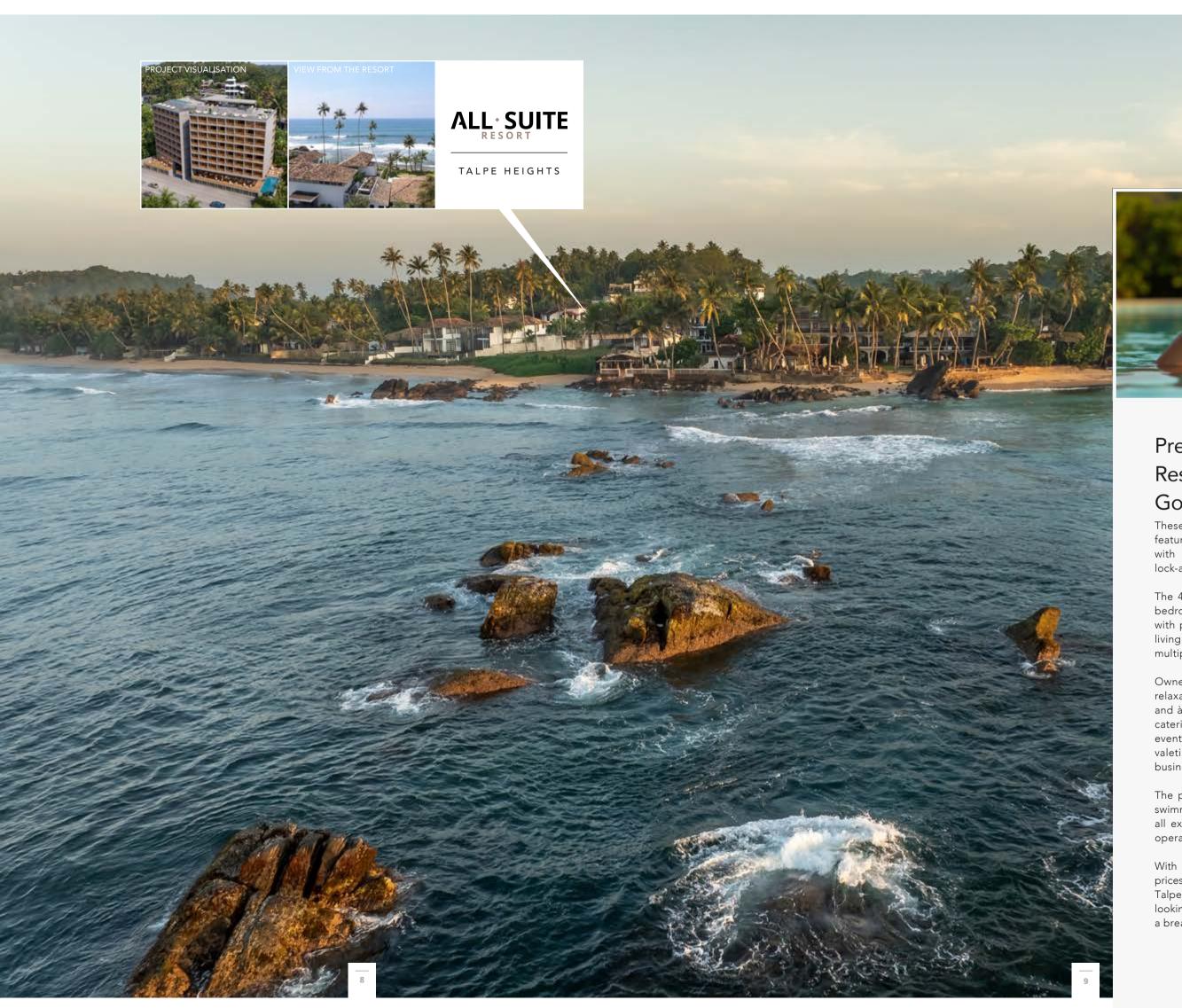
Beyond its natural allure, the beach boasts the globally recognised Frog Rock and palm tree swing, a feature that has captured the imagination of countless travellers and frequently graces the feeds of social media enthusiasts.

For those seeking a quintessential Sri Lankan coastal experience, Dalawella Beach offers an entrancing blend of wildlife, striking natural beauty and relaxation along this celebrated ocean front.

## Galle - an historical showpiece

This unique city on the southwestern coast of Sri Lanka stands as a testament to a rich and layered history, earning its prestigious designation as a UNESCO World Heritage Site. A leisurely wander through the streets of Galle unveils a contemporary vibrancy that complements its historical charm.

Cafés and restaurants spill onto the streets, offering international cuisine and refreshment, while quirky boutiques showcase the creativity of local artisans. Impeccably restored hotels, housed within heritage buildings, provide luxurious accommodation and fine dining, many owned and curated by local and foreign artists, writers, photographers and designers adding a unique and artistic flair to the city's atmosphere.



## Prestigious serviced Residences along the Golden Mile

These All-Suite branded serviced Residences feature the very best of contemporary design with underground parking, EV charging and lock-away storage.

The 49 Residences are available with 1, 2 or 3 bedrooms and provide spacious accommodation with private home comforts such as expansive living areas, fully equipped kitchens and multiple bedrooms and bathrooms.

Owners benefit from exclusive spaces for relaxation, socialising or informal meetings and à la carte tailored services such as private catering, child and petcare, grocery stocking, event planning, personal shopping, car valeting, limousine services and secretarial/business support.

The private roof garden and terrace with 25m swimming pool offer a haven of tranquility – all expertly maintained by our comprehensive operator and facility management service.

With ocean views from every apartment and prices starting at \$168,000, All-Suite Resort Talpe Heights is the ideal choice if you're looking for a stress-free investment property in a breathtaking location.







## A paradise all year round

Perched on Sri Lanka's southwest coast, Galle wears its history on its sleeve.

Unspoilt beaches and nodding palms surround the historic town and 16th-century Portuguese-built fort while the rest of the city is lined with Dutch-style houses, high-end restaurants and hotels, quirky shops, whitewashed mansions and heritage museums.

Unawatuna, situated just south of Galle, is a lively Sri Lankan beach town renowned for its sandy beaches, calm waters perfect for swimming and verdant palm tree backdrop.

Just on from there is Dalawella Beach, quieter, more beautiful and less developed than its lively neighbours a short tuk tuk drive away.





## A lifestyle investment with an annual return

When you buy a serviced residence in All-Suite Resort Talpe Heights you don't just invest in a property but a comprehensive lifestyle solution that offers convenience, exclusivity and the "lock-up-and-leave" capability suited to a global lifestyle.

Our luxurious apartments provide unbeatable comfort with all the amenities of the best hotels coupled with the familiar warmth of a home.

Better still, you are invited to earn a reliable passive income from renting your apartment through All-Suite Resorts to holiday guests when you are not there.

All-Suite Resorts (an associate company of Kristall Spaces Lanka Pvt. Ltd) is a highly professional team with long-standing experience of international hotel operation, sales and marketing and rental management.

Our well-trained staff are on-site to ensure that every comfort and luxury is provided to the highest standards of quality.



All-Suite Resorts are experts at managing your apartment



Hassle free ownership the operator takes care of everything



You just let them know when you are coming to stay and the rest of the time they look after everything



## ALL SUITE

### The freedom to relax

All-Suite Resorts offers a unique range of services. We take care of all the details, so you and your guests can relax in peace and enjoy your stay to the full.

All-Suite Resort Talpe Heights services and amenities include:

- Optional rental management and maintenance
- · An elegant restaurant and bar
- · On-site shop and spa facilities
- Concierge services 24/7 offering assistance with reservations, transport, local information and managing deliveries
- · Room service and laundry
- · A state of the art sky gym and ocean view yoga deck
- · 25m sky pool and 16m garden pool
- · Treatment rooms
- · Professional cleaning service
- · Ocean-view private owner lounge

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# A true home from home but with hotel-style facilities

All-Suite Resort Talpe Heights blends harmoniously into the surrounding settings.

You'll immediately feel welcomed into a home from home.

From the lobby to the apartments, its clean elegant architecture and generously designed communal areas offer plenty of space to linger and relax and enjoy your holiday.

Extensive glass fronts, light-flooded rooms, polished concrete floors and local teak wood create a harmonious connection to the surroundings.

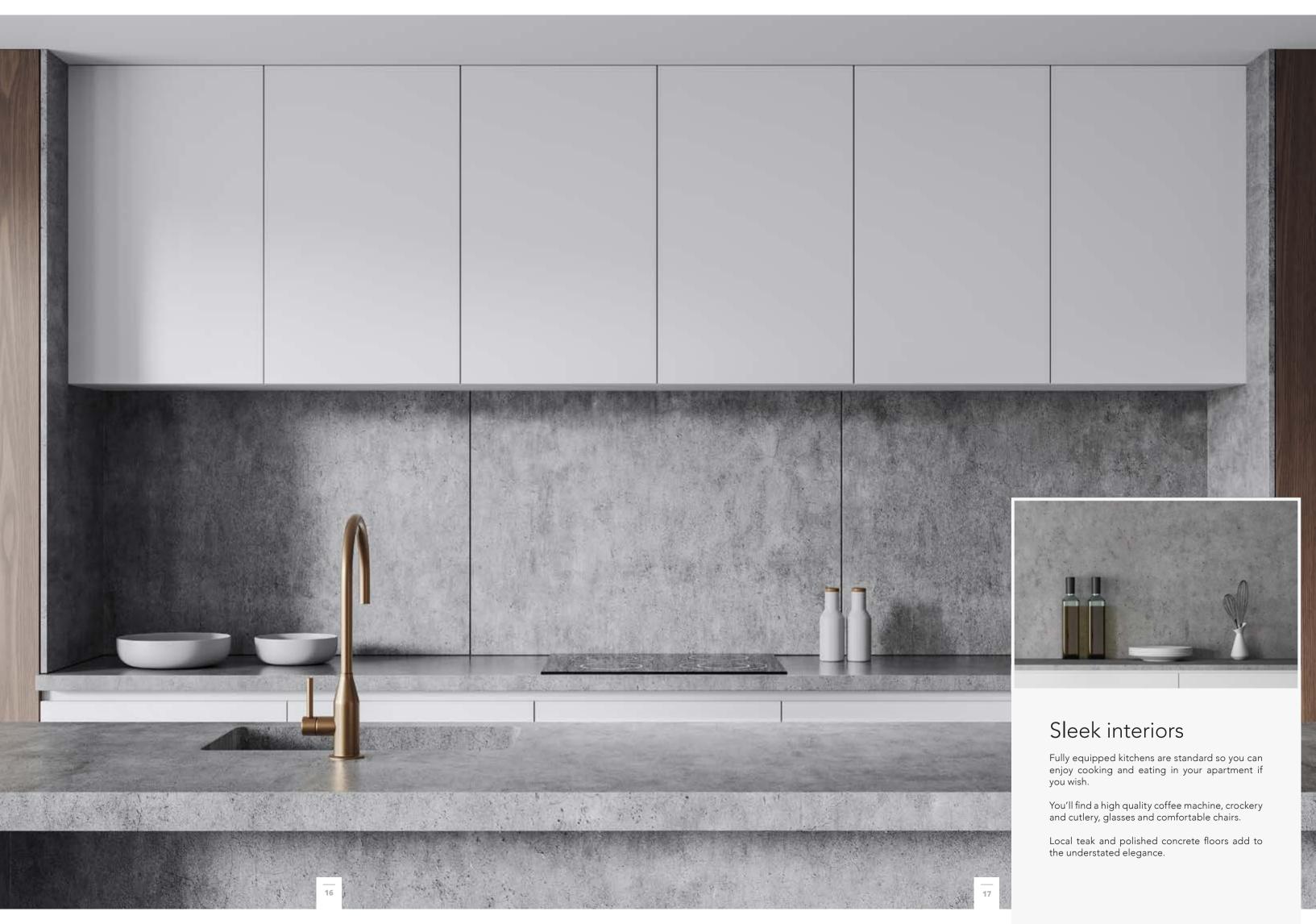
The choice of two environmentally friendly saltwater swimming pools and a private owner lounge with ocean views provide further spaces to unwind or recuperate, whether you have been surfing or exploring all day or simply immersing yourself in the culture and stunning views.

The idyllic location allows you to enjoy the Indian Ocean from your own intimate surroundings each day before the sun sinks into the horizon - a glorious spectacle from the comfort of your balcony.

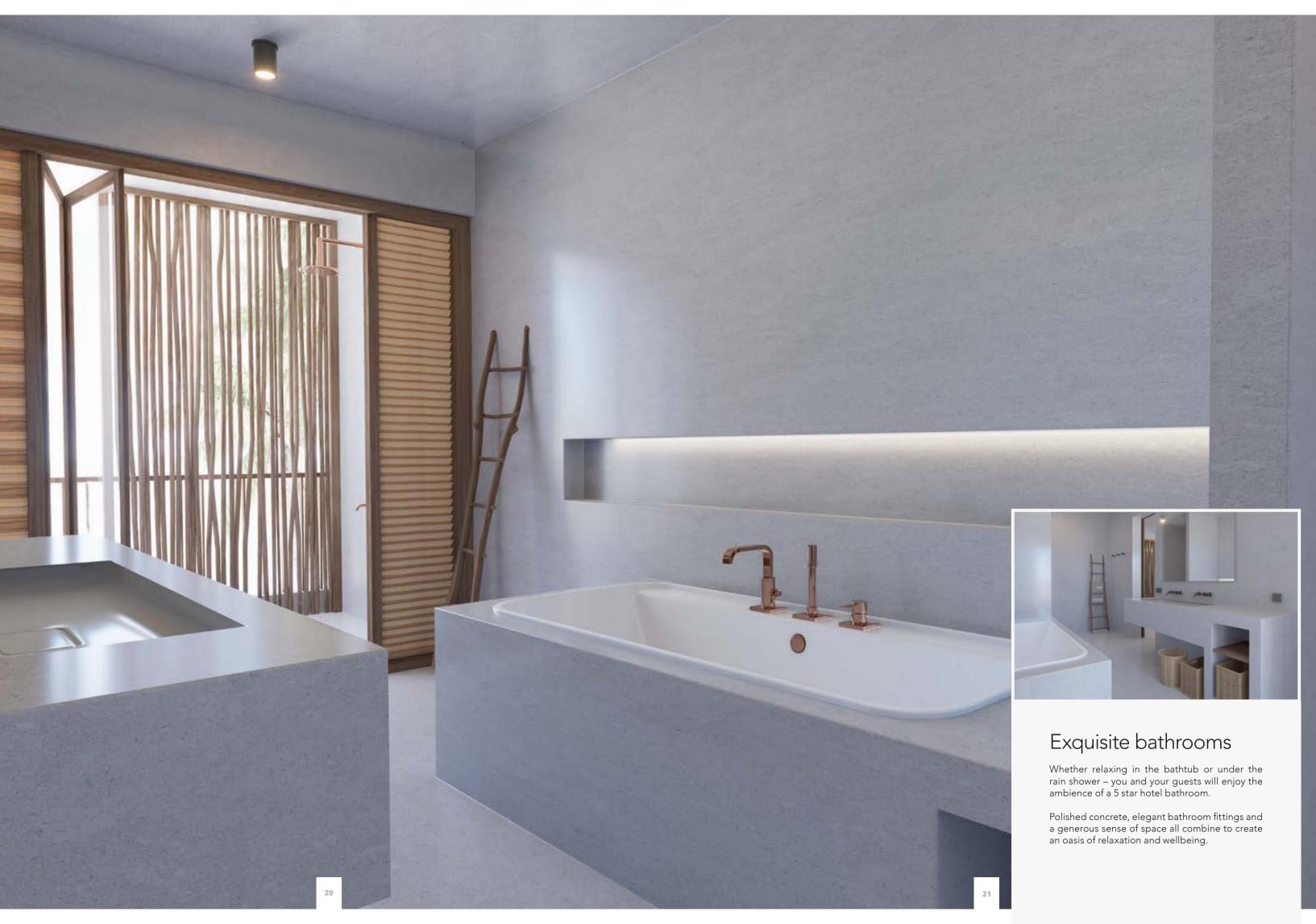














Luxury serviced Residences with hotel facilities

A distinct and increasingly sought-after category

Owner and guest services services Hassle-free ownership model





Fresh tea, milk, eggs and vegetables delivered to your apartment every day In-residence catering

Full laundry Child and petcare



# ALL SUITE

Buyers are investing in a lifestyle and experience beyond the traditional concept of property ownership.

By owning an apartment in All-Suite Resort Talpe Heights, you are investing in a prestigious All-Suite branded residence where you will enjoy private home comforts and a full complement of services including:

- · A rental programme allowing owners to place their apartment into a letting pool
- · Comprehensive security systems including CCTV, secure entry and on-site security personnel
- Spa treatments
- · Dedicated butler services for personal assistance
- Child and pet care, grocery stocking, event planning, personal shopping, car valeting, limousine services and secretarial/business support
- 24-hour concierge
- Lock-up-and-leave convenience

A professional team of employees with decades of experience in the international hotel industry take care of all management and rental needs.

There is no maintenance to worry about, as our team will ensure that everything runs smoothly for you.



## Talpe Heights is the answer

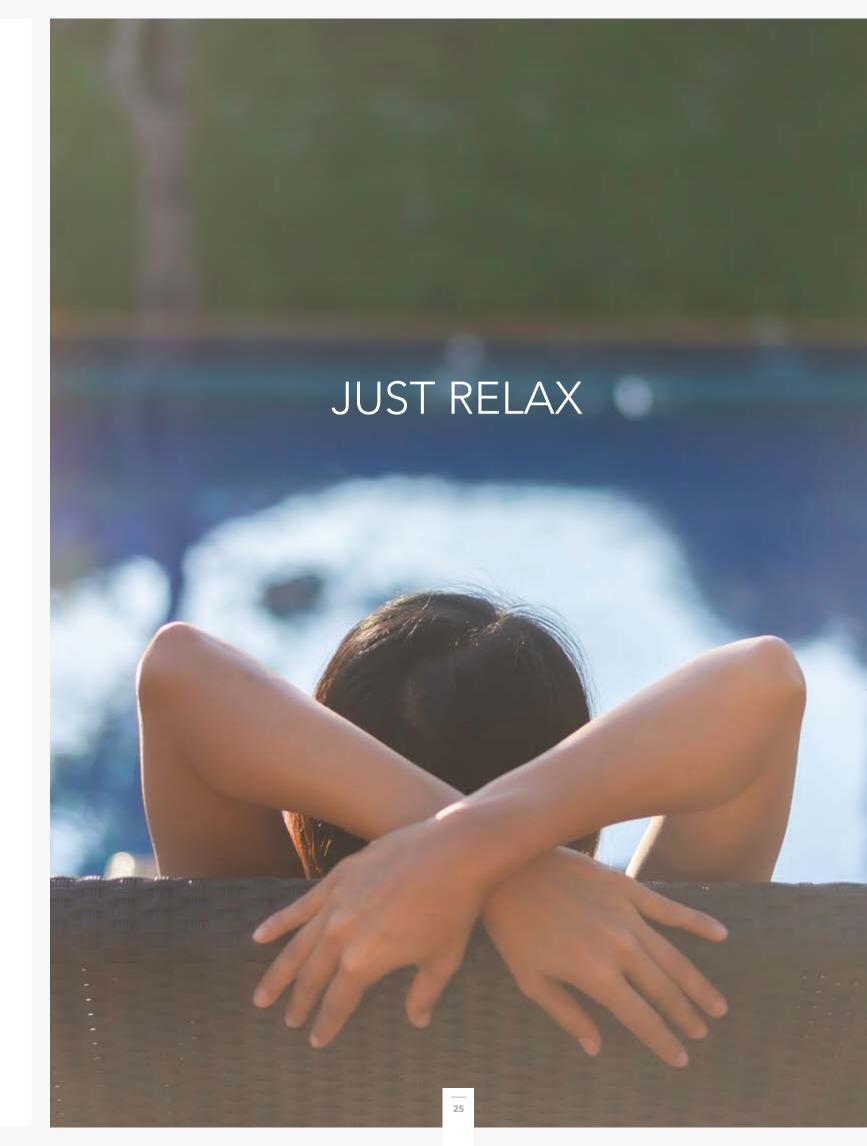
Have lunch in your apartment or in the restaurant and then choose a sunbed by the garden swimming pool or roof terrace infinity pool to completely unwind.

Everything is professionally maintained for our owners and our rental guests.

Why not book a massage or arrange a yoga class?

We are here to look after you.



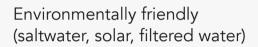




25m sky pool and 16m garden pool



Shop for essential apartment supplies





A state of the art sky gym and ocean view yoga deck



In-residence catering and housekeeping



Find your pocket of calm



Everything is waiting for you:

- · Towels
- ·Sunbeds
- · Fibre optic internet
- · Owner lounge with ocean views





# All-year holidays on one of Sri Lanka's most beautiful beaches

When you step outside the private surroundings of All-Suite Resort Talpe Heights, the majesty of Dalawella Beach awaits you with two separate sections of beach to choose from.

One has a protective reef creating a lagoon which ensures safe swimming all year round for all ages (with turtles to admire) and there is even a small surf break.

The other section is quieter and perfect for relaxing by the golden sands and enjoying the vibrant coastal charm.

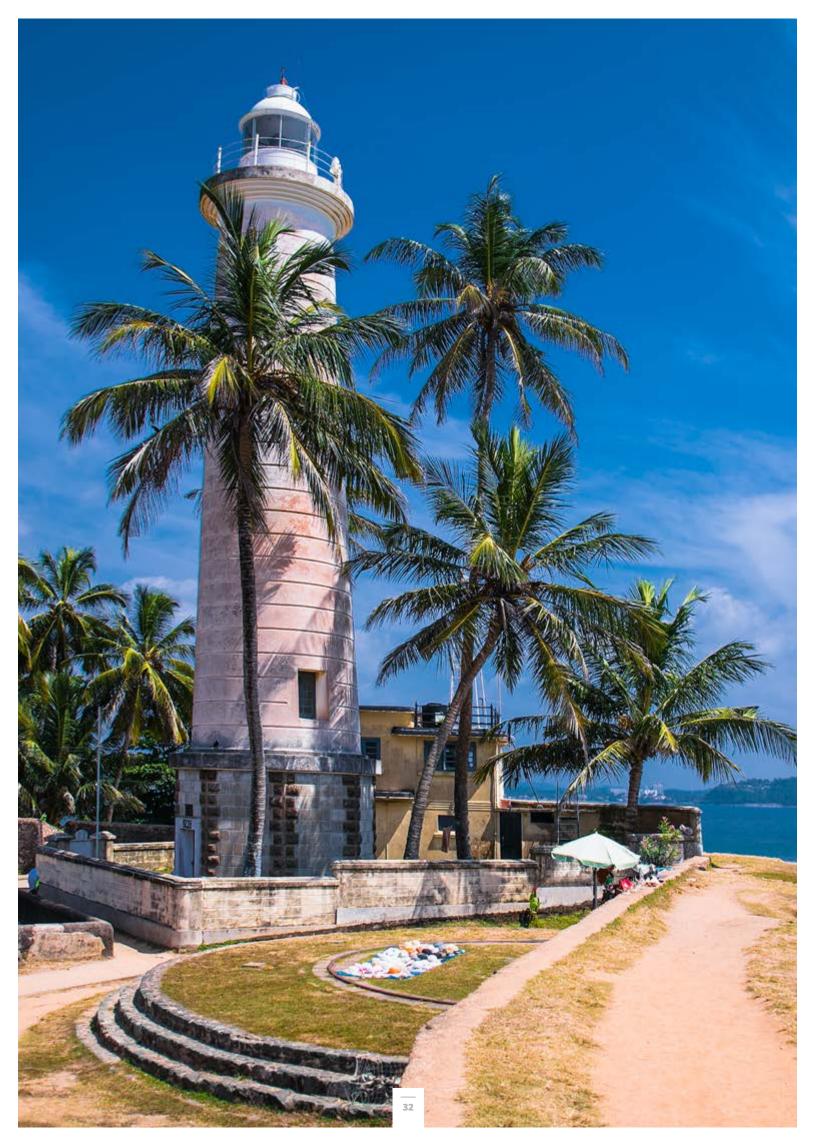
#### Feeling active?

Scuba diving in Unawatuna, snorkelling guides, cooking classes, cycling tours, turtle hatcheries and spa days are all part of the experience.









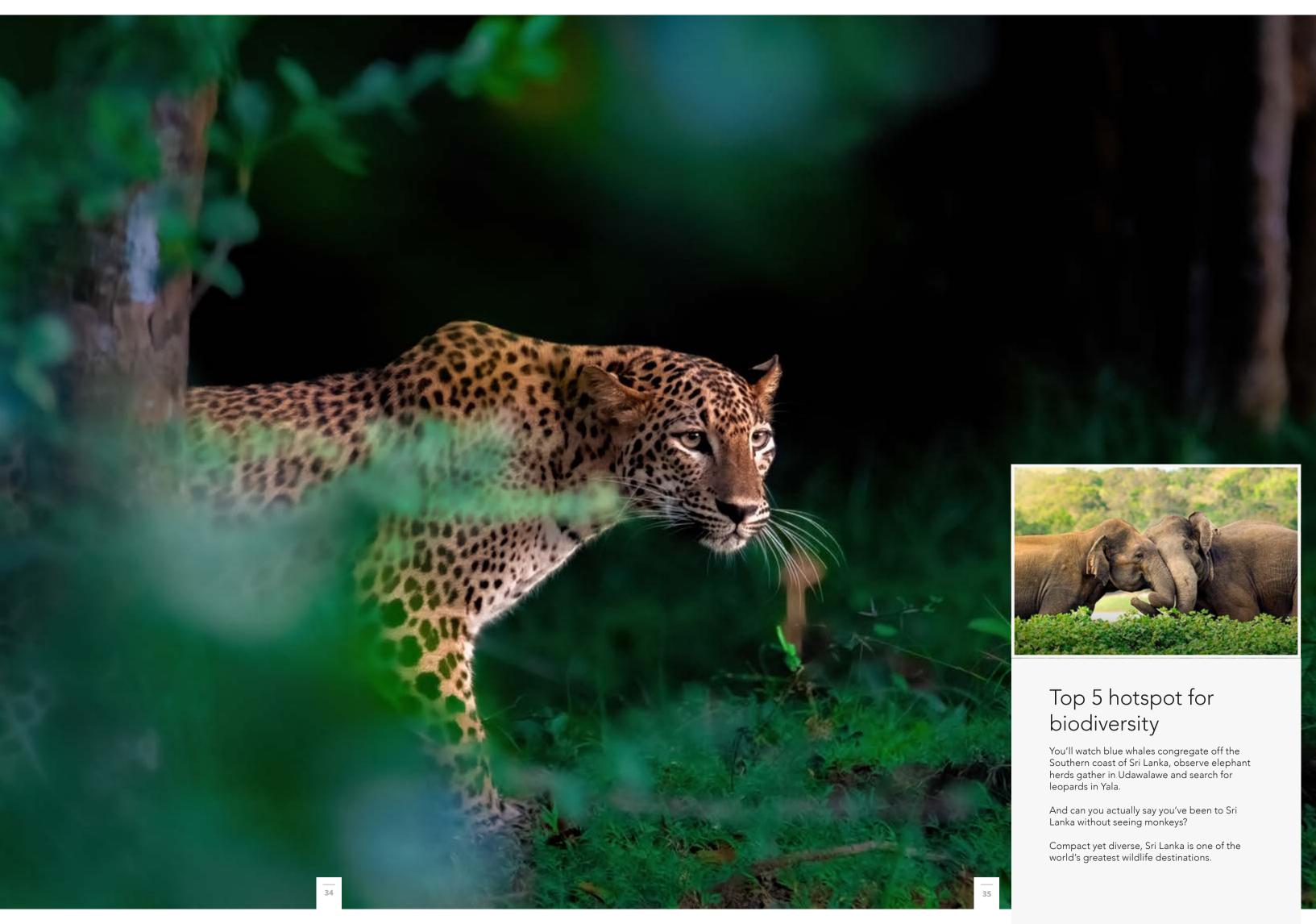
## Essential Galle

After the war, investments in Sri Lanka's largest city, Colombo, have been mostly driven by Sri Lankans, however, Galle's historic old town with its established infrastructure, has attracted considerable foreign investment, especially from European and American ex-pats living in Asia seeking holiday properties.

Experience a tapestry of cultures within the ancient walls of UNESCO-listed Galle Fort in south Sri Lanka. Once trodden by soldiers and sailors, its historic streets now house Dutch Reformed and Anglican churches, antique shops, photogenic cafés and vendors selling freshly baked bread.

Foodies can indulge at the plethora of restaurants in the converted Old Dutch Hospital, as delicious as they are Instagrammable. Beyond the ramparts, fishing boats rest on sandy coves while roadside stalls brim with the freshest fish.









### Investor highlights

#### Luxury serviced Residences with ocean views

All-Suite Resort Talpe Heights is our latest project overlooking the highly-desirable Dalawella Beach (7km from Galle offering 49 luxury serviced Residences with 1, 2 or 3 double bedrooms and spectacular ocean views from most balconies and the stunning roof terrace complete with infinity pool and bar area.

All-Suite Resorts provides 5-star hotel services to you and your guests and takes care of your apartment all-year round.

Prices from \$168,000.

#### A profitable investment in a popular holiday destination

Sri Lanka is an increasingly popular destination with over 2 million visitors per year. This verdant island is known for its endless beaches, timeless ruins, welcoming people, wildlife, rolling surf and flavoursome food.

This new project offers you an excellent opportunity to invest in prime property.

The apartments are perfectly located in the attractive Galle area to generate a reliable passive income when rented to tourists by a professional operator when you are not there (All-Suite Resorts.

#### Facts & figures:

- · Foreign nationals can buy condominium properties as freehold
- · Sri Lankan economy growing by at least 4% per annum
- Buyers receive a 5 or 10-year visa
- Sri Lanka Tourism Development Authority: prior to 2019, the Southern Coast around Galle had an average hotel occupancy rate of 73%
- Galle consistently ranks among the top three most visited destinations in Sri Lanka, largely due to attractions like the Galle Fort, a UNESCO World Heritage site
- Rental income: a 1-bedroom apartment with ocean views can be rented out for \$180 per day, a 2-bedroom for \$350 per day and 3-bedroom for \$510

#### Payment Plan:

5% partial payment 1 - Reservation fee	5%
25% partial payment 2 - 1 month after signing SPA	25%
20% partial payment 3 - Top out	20%
20% partial payment 4 - First fix installations	20%
12% partial payment 5 - Facades and windows	12%
12% partial payment 6 - Handover of apartments	12%
4% partial payment 7 - Handover of the entire complex	4%
2% partial payment 8 - Retention	2%
Stage Payments total	100%



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Silva Peak Residences, Galtür







Mountain Lake Resort Zell am See



Residenz Zwieselstein



All-Suite Resort Ötztal





All-Suite Resort Paznaun



Residenzen Gasthof Zwieselstein





**ALL** SUITE

#### **COMPANY PROFILE**

Kristall Spaces Lanka Pvt. Ltd supports investors with a turnkey service through the buying and ownership phases and helps you achieve your ideal lifestyle investment in Sri Lanka: low risk, capital growth and an optional rental model so your property provides an annual return when rented through a professional operator.

The award-winning Kristall Spaces team continues to develop, sell and operate European holiday investment properties where it has successfully worked for over 15 years with its associate operator company All-Suite Resorts all-suite.com to professionally maintain apartments for owners and generate rental income from tourists.

#### MANAGEMENT & SALES TEAM



Simon Atterbury CEO



Trevor Reckerman Managing Director



Branson Atterbury Marketing Director English, French, German



Adrian Ludwig Property consultant English, German



Helene Atterbury Property consultant English, German



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#### The Dalawella Beach bucket list (to do):

- · Surf the break off Dalawella Beach
- · Shopping in the KK Boutique in Galle
- · Yoga shala in the jungle (see monkeys on the way)
- · Catch your own fish on Dalawella Beach
- · Swim with the turtles (but don't touch)
- Train from Galle to Colombo (reserve a seat in air conditioning)
- $\cdot$  Galle International Stadium to watch cricket
- · Trip to Udawalawe National Park for wildlife
- · Spa Ceylon for massage

#### To eat and drink:

- · Wijaya Beach for prawns & sunsets
- · KK Beach for a quiet lunch
- · Unawatuna for rice & curry
- · The Radisson Collection Resort in Talpe
- · Kabala Sunset Cafe
- · Angel Beach for dancing
- · Aqua Forte in Galle for fine Italian dining
- · Sundown Lodge for cocktails







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