NORFOLK



# **LONG ESTABLISHED BUILDING & CONSTRUCTION SERVICES COMPANY**

EAST ANGLIA (CONFIDENTIAL SALE)

**DEV35962E** 

- 01603 662 662
- anglia@emfgroup.com
- www.emfgroup.com

COMPLETION OF A NON-DISCLOSURE FORM WILL BE REQUIRED TO RELEASE FURTHER INFORMATION ON THIS LISTING



- **Building & Construction Services Company**
- Incorporated Over 25 Years Ago
- Successful Council Tenders
- Catchment Area East Anglia
- Consistent Turnover Year-on-Year

- Healthy Gross Profit & EBITDA
- No Advertising or Marketing Costs
- Ideal 'Bolt-on' or Merger/Acquisition
- Genuine Retirement Sale
- Freehold Yard May Become Available

RELOCATABLE: £325,000 + TANGIBLE ASSETS

Can we help? Call us on 01603 662 662



**BUSINESS TYPE:** Building Services Company

TENURE: N/A (Relocatable)

FOR SALE AS A GOING CONCERN: Yes ACCOMMODATION INCLUDED: No

**REASON FOR SALE: Retirement** 

# **INTRODUCTION**

EMF are delighted to present an exciting opportunity to acquire a long standing and well-respected building and construction services company, renowned for its skills and dedication to various building projects across East Anglia. Now looking to retire and as testament to successful leadership, the main owners/directors are seeking to pass on the legacy to a new owner.

#### THE BUSINESS

Established over 25 years ago, the business is renowned for its consistency within the industry. Its longevity is matched by a robust financial performance, a steady turnover and a remarkably healthy EBITDA, offering the new owner a secure base from which to progress and a promising outlook.

A significant portion of its contracts are secured through successful forward tendering for local county councils, district councils and the NHS, ensuring the company is in a favourable position for a new owner going forward.

With no reliance on advertising or marketing costs, the company's success is driven by its quality, reliability and reputation through the tendering process for contracts. This efficiency presents an ideal opportunity for strategic growth, whether as a "bolt-on" to an existing operation, or a merger and acquisition opportunity.

Currently located in East Anglia, this company represents a rare opportunity to build upon a solid foundation of success, profitability and reputation - ideal for an existing company looking to expand its operations, or an ambitious entrepreneur ready to steer a proven business to new heights.

Offered for sale due to genuine retirement, the directors are committed to a smooth handover and are confident of this being a unique chance to obtain a reputable business, and for a new owner, the chance to invest in a thriving business in a very desirable area of the United Kingdom.

Furthermore, there is a potential that the freehold yard may be available by separate negotiation.

# **CONFIDENTIAL SALE**

This listing is confidential at the vendor's request and in order to release further information about the business, including name, location and accounts, completion of a short online non-disclosure form is required. You will find a button/link to complete an online non-disclosure form on the front page of these sales particulars.



# Thinking of selling your business? That's our business! Call 01603 662 662 for a FREE valuation!

# **ADDITIONAL INFORMATION**

# REFERENCE NUMBER

DEV35962E.

# **OPENING HOURS**

8:00am to 5:00pm Monday to Friday. Closed on Saturday and Sunday.

## **TENURE**

Not applicable if the business is relocated, the Freehold yard may be available by separate negotiation.

### **STAFF**

8 staff in total (6 site staff including Contracts Manager + 2 office staff). Correct at the time of instruction.

# **ENERGY PERFORMANCE CERTIFICATE**

Not applicable - no premises to transfer.

#### **PRICE**

£325,000 + TANGIBLE ASSETS + STOCK AT VALUATION (estimated to be circa £1,000).

For the benefit of the goodwill of the business and equipment. Stock payable in addition on completion at valuation. This is a business for sale as a going concern.

# **VIEWING**

Call our East Anglia office on (01603) 662 662 to make an appointment.

# **DISCLAIMER**

All measurements and sizes for general guidance only. Please note fixtures, fittings and equipment have not been tested.







