

<b>Job Title:</b>	Pricing & Product Analyst
<b>Reporting to:</b>	Operations Programme Manager
<b>Objective of Role:</b> (purpose of the job)	<p>The Pricing &amp; Product Analyst will work with a Revenue Project Manager and the Head of Product &amp; Pricing to design and deliver our Pricing and Product strategies.</p> <p>The Pricing &amp; Product Analyst will become an expert in Rightmove's pricing structure, for the broader organisation to draw upon.</p> <p>This role will give the successful candidate a broad experience of the different functional areas of Rightmove (product management, sales, finance, customer support etc.) and will help build a broad knowledge of the business upon which to develop their future career</p>
<b>Key Responsibilities:</b> (day-to-day tasks and duties)	<p>Supporting the delivery of our revenue growth strategies</p> <ul style="list-style-type: none"> <li>• Tracking the delivery of revenue growth initiatives</li> <li>• Analysing pricing yields across customer segments</li> <li>• Answering pricing queries from the salesforce</li> <li>• Analysing product performance</li> </ul> <p>Supporting the design of our pricing &amp; product strategies</p> <ul style="list-style-type: none"> <li>• Profiling our different customer segments</li> <li>• Monitoring competitor pricing &amp; product offerings</li> <li>• Developing new pricing structures</li> <li>• Developing tools to support the salesforce in the delivery of our product &amp; pricing strategies</li> </ul> <p>Supporting the development of our new products</p> <ul style="list-style-type: none"> <li>• Identifying unmet needs of customers</li> <li>• Sizing potential opportunities</li> <li>• Developing strategies for launching new products</li> </ul>
<b>Requirements:</b> Candidate Profile, knowledge, Skills & Experience	<ul style="list-style-type: none"> <li>• Advanced numerical skills and analytical ability</li> <li>• Ability to quickly manipulate large quantities of data in Microsoft Excel and extract business insight</li> <li>• Excellent attention to detail</li> <li>• Strong desire to learn</li> </ul>

	<ul style="list-style-type: none"> <li>• Basic knowledge of SQL or Oracle applications an advantage, but not a pre-requisite</li> <li>• Able to work in a multi-disciplinary team and to strict deadlines</li> <li>• Excellent communication and written skills</li> <li>• Self starter</li> </ul>
<b>Qualifications:</b> Academic qualifications/training	<ul style="list-style-type: none"> <li>• Degree educated or equivalent:             <ul style="list-style-type: none"> <li>○ Minimum 2.1 degree</li> </ul> </li> <li>• A-level maths preferred</li> </ul>
<b>Competencies:</b>	<ul style="list-style-type: none"> <li>• Good general business knowledge</li> <li>• Evidence of leadership skills</li> </ul>